



Knowledge and expertise are critical to realizing the greatest benefit from virtualization. Only IBM delivers expert virtualization services that span consulting, design / build, implementation, management, and maintenance of a virtualized infrastructure. Whether it's server, storage, network or desktop virtualization, we have the expertise to help you make the best decisions to execute on your virtualization strategy.



IBM's services expertise combines with a proven methodology to help you successfully navigate complexities at every step in the virtualization process. We can work with you at any stage to deliver as much – or as little – support as you need.



There are three major phases in IBM's virtualization services methodology .



The first phase is solution framing, where IBM collects detailed data about your data center environment, to determine readiness for virtualization and to build a business case for it.



The second phase is planning and design, in which IBM undertakes a detailed analysis of the data center environment, designs a virtual infrastructure, and creates a detailed plan for deployment.



The third and final phase is implementation, where IBM services experts work with your IT team to deploy the virtualization plan and transfer knowledge.



IBM's combination of services expertise and multi-phase methodology is unique in the industry – and the key to a successful implementation of your virtualization project.