

**Unlock the business value
in your enterprise.**

*Combining MRO Software's Maximo
with flexible hosting solutions from IBM*



A compelling combination

Executives recognize the tremendous benefits that can be achieved with today's innovative business applications. To optimize the business value of their IT investments, many are choosing software delivered through application hosting services. Hosted application solutions from a reliable provider can accelerate the transition to On Demand Business by helping to reduce risk, lower costs and speed deployment.



MRO Software has teamed with IBM e-business Hosting™ to offer you a flexible, on demand solution. Enabled to run in an IBM hosting environment, Maximo is an industry-leading application leveraging the technology and business resources of one of the world's top hosting providers. By choosing software delivered with flexible hosting services from IBM, you have access to:

A global network of security-enhanced, state-of-the-art data centers—IBM e-business Hosting Centers offer high-speed Internet connections, burstable bandwidth capacity and around-the-clock services.

In-depth business process expertise and industry-specific knowledge—IBM consultants and technicians are among the best in the business and draw on experience gained through thousands of IBM hosting engagements spanning all major industries.

Open-standards-based technologies and integration capabilities—IBM on demand infrastructure is designed to support multiple hardware platforms and operating systems, so you can deploy your solution quickly and affordably, while leveraging your existing investments.

MRO Software and IBM offer a comprehensive hosted solution. It is designed to provide the functionality, performance, reliability and security features you need to potentially achieve a higher return on investment (ROI), speed deployment times, align IT spending to business activity, and reduce solution risk and complexity. In other words, it can deliver lasting business value.

Achieve your goals using a flexible hosting solution

Maximo runs with IBM Managed Hosting - infrastructure solutions with server management, entry. As part of our growing portfolio of on demand

services, this hosting solution provides dedicated servers supported by a pooled network infrastructure—all managed by IBM and based in a security-enhanced IBM facility.

Designed for small to midsize companies—or departments within larger organizations that want to focus on content and applications rather than day-to-day system administration—the solution delivers a reliable, scalable and flexible Web-based infrastructure that is designed to meet your unique business requirements. You choose from defined hardware configurations and software options, bundled server management options and a range of add-on services, including around-the-clock monitoring and reporting.

With IBM Managed Hosting - infrastructure solutions with server management, entry you can simplify your solution design and management without making large, up-front infrastructure investments. And you still benefit from the performance and economies of scale once available only to larger businesses.

Transform operations with leading strategic asset and service management software

A leading provider of strategic asset and service management solutions, MRO Software offers a comprehensive suite of applications delivered on a Web-based platform designed to increase productivity, reduce costs, optimize performance and improve service levels across an organization's range of assets. MRO Software solutions give you the tools you need to gain power and control, and to get more performance and value out of every asset throughout your enterprise.

Companies of all sizes use MRO Software's premiere software for strategic asset and service management, Maximo Enterprise Suite, to optimize the performance of every asset. Scalable and flexible, Maximo Enterprise Suite represents one of the most technologically advanced strategic asset and service management software solutions

on the market. Its Java™ 2 Platform, Enterprise Edition (J2EE™) component-based Internet architecture integrates easily into existing business systems. MRO Software also offers interoperability adapter products for major enterprise resource planning, human resources and financial business systems, as well as a component-based integration gateway for access to legacy systems.

Maximo Enterprise Suite can be deployed on a single machine for small to midsize companies, yet its scalability and flexibility can meet the performance demands of global, distributed enterprises with multiple organizations and sites that operate using multiple languages and currencies. By using Maximo Enterprise Suite to manage any type of asset, your company can foster optimum return on assets by reducing costs, increasing asset uptime and facilitating the development of comprehensive programs

for preventive, predictive, routine and unplanned maintenance. With Maximo Enterprise Suite your organization can easily adapt to changing business needs, while protecting your investment, helping to ensure that every asset across your enterprise is counted, controlled and maximized.

Based in Bedford, Massachusetts, with offices throughout the world, MRO Software (Nasdaq: MROI) is an internationally recognized leader. The company's approximately 900 employees serve 10,000 customers representing more than 260,000 end users, helping them implement end-to-end, integrated solutions designed to meet today's on demand challenges.

Creating strategic advantage as an On Demand Business

Across industries, enterprise executives are questioning how to transform their operations to support rapidly changing norms for interacting and transacting. Customers expect products and services to be available immediately. Supply chains need to operate in real time. And everyone from employees to students requires virtually instant access to information. To help ensure long-term survival, every organization, regardless of type or size, will need to become an On Demand Business—an enterprise whose business processes, integrated end-to-end across the company and with key partners, suppliers and customers, can respond with speed to virtually any customer demand, market opportunity or external threat.

A leading provider of on demand solutions, IBM can help you make the transition with hosted offerings that deliver standardized business processes, applications and infrastructure over the network as services. Featuring flexible

pricing and payment options, these open-platform solutions are designed to let you tap into business and IT functionality as needed. You can reduce costs, improve ROI and refocus your resources on your strategic business objectives—while avoiding large capital expenditures.

With IBM as your hosting provider, you can take advantage of services designed to help you improve business flexibility, enable innovation and support new business initiatives. And by migrating your operations to a security-enhanced, scalable IBM hosting environment today, you can build a critical competitive advantage in an on demand world.



⊕ **For more information**

With MRO Software and IBM, you can proceed confidently toward achieving your strategic business goals.

To learn more about IBM Global Services and IBM e-business Hosting, contact your IBM sales representative, call us at 1 800 IBM-7080 (1 800 426-7080) or visit:

ibm.com/services

ibm.com/e-business/hosting

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Route 100
Somers, NY 10589
U.S.A.

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12-04
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