

Unified Communications for less than \$1* per user, per day†

Highlights

- ***Complete Unified Communications solutions, packaged with competitive, convenient finance options***
- ***Can include hardware and software, as well as design, integration and management services***
- ***Lets you view the solution as a daily or monthly price per user, rather than one large up-front capital cost***
- ***Financing can be structured for phased rollouts over predetermined periods to meet your unique requirements***



Whether you're adding to an existing IP Telephony network, or rolling out a complete Unified Communications infrastructure, it's helpful to know just how much everything will cost you on a per-user basis, so you can do an apples-to-apples comparison with other contenders. That's why IBM® Global Financing now offers Price Per User Financing for Unified Communications solutions.

All hardware, software and services can be financed in the same package, enabling you to calculate the total cost on a per user basis. And Price Per User Financing for Unified Communications gives you the freedom to customise your services requirements, based on your budget, IT and business needs, whilst leveraging the expertise and experience of IBM Integrated Communications Services.

Competitive financing from one of the world's leading providers of IT

Because IBM Global Financing is one of the world's leading providers of IT financing, we can offer some of the industry's most competitive rates on financing for Unified Communications solutions. Financing a communication and collaboration solution lets you preserve capital for strategic investments, and helps reduce your costs by packaging infrastructure investments into affordable monthly payments. It also helps eliminate the risk of technology obsolescence and the hassles associated with retiring old, outdated equipment. At the end of the term, you have the option of returning the hardware and owing nothing, buying it outright, or continuing payments on a monthly basis. The choice is entirely yours!

Unified Communications solutions for less than \$1* per user, per day

IBM Global Financing and IBM Integrated Communications Services have developed a range of Unified Communications financing solutions, available for under \$1* per user, per day. Whether your organisation is small or large, these solutions enable you to benefit from the advantages of IP Telephony over a converged network, without the need for an upfront capital investment.

IBM can offer competitive financing for Unified Communications solutions from 150 users right through to 1,000 users or more, with rental pricing as low as just 74 cents* per user, per day (on a 60 month rental agreement). These packaged solutions are available whether you have one location or many, and include Cisco Unified Communications hardware, IP phones, software (including Cisco Unity or Unity Express voicemail and reception console), expert design and implementation services from IBM Integrated Communications Services, and IBM's award-winning 24x7 maintenance support coverage. To complete your Unified Communications package, IBM can also offer ongoing management of your infrastructure with 24x7 monitoring and alerting, support and end-user helpdesk, for an additional monthly fee. A Unified Communications solution from IBM Integrated Communications Services, packaged with IBM Global Financing can provide your organisation with the flexibility and low monthly cost of a converged IP Telephony infrastructure, based on open standards to enable business growth and enhanced collaboration, so you can take advantage of the latest in Unified Communications technology whilst building on a flexible foundation for the future.

Specialised financing tailored specifically to your requirements

Unlike IT systems that have an optimum life cycle of three or four years, Unified Communications infrastructure can have a longer life cycle thanks to its expandable, upgradeable and flexible platform.

That's why we offer leases with terms of 36 to 60 months. And with flexible terms and payment structures, you can structure your payments to align with your cash-flow situation.

We'll even help you with your old communications infrastructure

If your Unified Communications strategy includes retiring your current PABX systems, our Global Asset Recovery Solutions can help by responsibly disposing of them for you, in accordance with government and environmental regulations.



For more information

Contact your IBM Integrated Communications Services or IBM Global Financing representative on 1800 616 820

Visit the IBM Global Financing Web site at ibm.com/financing/au/services

Visit the IBM Converged Communications – IP Telephony Web site at ibm.com/au/iptelephony

Additional information

- Offer available in Australia.
- Business applicants only
- Minimum transaction size from 150 IP phones.
- Every lease is subject to credit approval.
- Conditions apply.
- A copy of leasing rates, terms and conditions can be obtained from an IBM Integrated Communications Services or IBM Global Financing representative.
- Lease rates are current at the time of publication and exclude GST (and stamp duty for South Australia).
- Networking hardware including IP PABX hardware is eligible for Fair Market Value (FMV) lease or rental with terms from 36 to 60 months.
- Changes in configuration criteria require a new Price Per User Financing bid; contract cannot be adjusted incrementally.
- Networking hardware, software and services from Cisco and IBM are eligible; contact your IBM Global Financing representative to confirm eligibility.
- Available from IBM.

- *IBM Global Financing offerings are provided through IBM Credit LLC in the United States and other IBM subsidiaries and divisions worldwide to qualified commercial and government customers. Rates are based on a customer's credit rating, financing terms offering type, equipment type and options and may vary. Other restrictions may apply. Rates and offerings are subject to change, extension or withdrawal without notice.*
- † *The "\$1 per user per day" offer is based on a 60 month fair market value lease with payments monthly in advance.*
- * *Prices include GST.*
- *This offer is subject to change or cancellation at any time without notice.*
- *Other restrictions may apply. Contact your IBM Global Financing representative for additional information and specific details.*

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